



**GENERAL CONTRACTOR - SBA CERTIFIED
8(A) NATIVE AMERICAN WOMAN OWNED
SMALL BUSINESS**

Asil Services, Inc.



SERVICES

- **General Construction**
- **Design/Build**
- **Mission Critical**
- **Specialty Construction**
- **Estimating and Budgeting**

PHILOSOPHY

- *Believe in Yourself and Your Team*
- *Commit to Your Beliefs*
- *Execute on Your Commitments*



GENERAL CONTRACTORS
SBACERTIFIED 8(A) NATIVE AMERICAN
WOMAN OWNED SMALL BUSINESS
www.asilservices.com

Asil Services, Inc.
2857 PS Business Center Drive
Woodbridge, Virginia 22192

Company Overview

Corporate Capabilities

Past Performance

Believe | Commit | Execute 2009



DUNS No.: **783607377**

CAGE code: **1CWS1**

Introduction

Asil Services, INC., (ASI), is a full service general contractor and management services company. ASI has been certified as a SBA 8(a) Native American Women Owned Small Business. Established in 1987, ASI has completed task organization in order to successfully compete, bid, win and complete government and civilian sector construction and management projects. During its twenty one successful years of operation, ASI has consistently provided for the best quality leadership; craftsmanship; and personnel from top to bottom within the organization to better serve customers and see things from their point of view.

Mission Statement

Build and maintain successful client relationships in the construction and professional leadership services industries with the integrity, creativity, ingenuity, and refined technical skills that form the core of our business.

Vision Statement

ASI combines years of successful experience and creative talent with the resources to reduce risk and approach each opportunity in the most simple, straightforward, affordable terms. We pride ourselves on providing solutions to the many needs of our industry.

Number of Employees

ASI retains 5 senior level upper management personnel, 4 management level field personnel and between 3-10 skilled tradesman at any given time.

EMR

2008 - .93
2007 - .93
2006 - .93
2005 - .87
2004 - .98



Services Provided

General Contracting

ASI's primary focus deals in the Government and Commercial construction markets. We are a full service General Contractor specializing in Design/Build new and renovation construction, traditional bid build construction, SCIF Builds and Decommissions and other specialty construction. We also provide estimating and budgeting services as well as project management and design consulting services.

Design Build Construction

ASI has successfully performed numerous design build projects for both renovation and new work in both commercial and heavy highway markets. We work very closely with our team members, to include A/E's, subs, consultants and suppliers to provide a high level of quality and customer satisfaction on all of our projects.

Mission Critical and Specialty Projects

ASI is ready and able to provide complete construction and accreditation of mission critical and specialty facilities. Through our extensive pool of highly qualified Architects, Engineers, Subcontractors, consultants and supplier, we offer turn key solutions for single source projects and programs.

Location and Facility

ASI currently maintains its corporate office and support facility in Woodbridge, Virginia, which is 25 miles from the U.S. Capitol, 29 miles from Washington International Airport, and is located in the heart of the northern Virginia metroplex. From this key location ASI can readily serve clients in the entire Maryland, D.C., and Virginia region.



Markets

ASI is addressing three primary markets: federal, state, and local governments for all construction needs. As a service and client satisfaction oriented contractor our goal is to become the "go to" contractor for turn key construction solutions for every need.

Bonding Capacity

\$ 6,000,000.00 Plus single contract

\$ 12,000,000.00 Plus in Aggregate

Strategic Partnership and Joint Venture bonding capacities in excess of \$600 million in aggregate and \$200 million plus single contract

Selected Projects

Department of Veterans Affairs Quantico National Cemetery

Contract Number: VA786A-C-0005

Lump Sum Contract Award

Project Award: \$2,497,972.17

Final Value \$2,594,485.17 (Due to Owner initiated changes)

Target Completion Date: 31 January 2007

Final Completion Date: 09 October 2006 (3.75 months ahead of schedule)

Scope: ASIL/FCC Joint Venture, LLC -Design / Build Irrigation System

Contacts: Lenora Stephens

Phone: 202-565-4229

Email: lenora.stephens@va.gov

Status: Complete (finished 4 months ahead of schedule)

Additional Information: Provide Detail Build plans over laid onto the RFP drawings based on the pipe sizes specified by the Veteran Administration. This project created 6" potable water and 12" irrigation mains for the Cemetery. Total pipe installation equaled approximately 16,000 lf. Alpha Corporation was the Teams Designer.



US ARMY Fort Belvoir (under BOA)

W91QV1-08-G-0023, 2M16, 2M17, 2M20

Design Build - Lump Sum Fixed Price Contract

Project Size:. \$2,224,999.50

Final Value:. In progress

Target Completion Date: Scheduled for May 2009

Final Completion Date: Scheduled for May 2009

Scope: Design Build Equestrian Center to include new stables, riding arena and renovation of existing facilities.

Contacts: Carl Crump

Phone: 703-806-0035 **Email:** carl.e.crump@us.army.mil

Status: Complete

Additional Information: N/A

Department of the Interior

Contract Number: 0408CT20447

Lump Sum Fixed Price Contract

Project Size: \$ 94,131.00

Final Value \$ 94,131.00

Target Completion Date: January 16 2008

Final Completion Date: January 15 2008

Scope: Tenant alterations to provide emergency egress in auditorium of Building 1849, Washington, D.C. Includes historical finishes, stonework, structural modifications, and ADA modifications

Contacts: Paul Donnelly

Phone: 202-208-0728 **Email:** Paul_Donnelly@nbc.gov

Status: Complete

Additional Information: N/A



Defense Logistics Agency, Defense Supply Center, Richmond, VA

Contract Number: SP4703-07-C-0013

Lump Sum Fixed Price Contract

Project Size: \$513,939.00

Final Value \$513,939.00

Target Completion Date: April 6, 2008

Final Completion Date: April 6, 2008

Scope: Tenant office renovation project providing flooring and carpeting for 100,000 SF space.

Contacts: Debbie Hodges

Phone: 804-279-4076

Email: Deborah.Hodges@dla.mil

Status: In Progress

Additional Information: N/A

Department of Homeland Security, Federal Air Marshal Service

24-07-FAMDCA010

Lump Sum Fixed Price Contract

Project Size: \$ 169,325.00

Final Value: \$ 173,825.00 (Due to Owner Initiated Changes)

Target Completion Date: May 1 2008

Final Completion Date: May 1, 2008

Scope: Design build tenant alterations to include secure office space build out, ADA modifications to bath rooms, approx. 2,000 SF floor space.

Contacts: Robert F. Friel

Phone: 703-488-9011

Email: Robert.F.Friel@secureskies.net

Status: Complete



Additional Information: N/A

Drug Enforcement Agency

DJDEA-06-C-0039

Lump Sum Fixed Price Contract

Project Size: \$3,685,126.00

Final Value: \$3,986,515.00 (Due to Owner initiated Changes)

Target Completion Date: February 19, 2008

Final Completion Date: February 19, 2008

Scope: Approximately 60,000sf Design Build complete tenant renovation and alterations for two entire floors, including secure facilities.

Contacts: Paula McMillan (202) 307-7810

Phone: 202-307-7851

Email: paula.mcmillan@usdoj.gov

Status: Complete

Additional Information: N/A

Defense Logistics Agency, Defense Supply Center Richmond

Contract Number: SP4702-06-C-0013

Lump Sum Contract Award

Project Size: \$695,925.17

Final Value \$695,925.17

Target Completion Date: April 6, 2006

Final Completion Date: April 6, 2006

Contacts: Debbie Hodges

Phone: 804-279-4076

Email: Deborah.Hodges@dla.mil

Status: Completed

Additional Information: Provide all tools, equipment, materials and qualified labor for replacement of broadloom carpeting with new modular carpet tiles. Complete demolition of existing carpet, proper disposal of existing carpet, cleaning and preparation of and elevating existing systems furniture in place for access.



Trade References:

(Trades Division 1-16, multiple references for each division, available upon request)

Truland Electrical Corporation
5701 General Washington Drive, Suite J
Alexandria, Virginia 22312
Phone (703) 642-5222
Fax (703) 813-1668
Electrical
POC: Jon Johnson

Firewatch Services
7205 Telegraph Square Drive
Lorton, Virginia 22079
Phone (703) 550-9400
Fax (703) 339-1530
Fire Suppression
POC: Cody Wood

Cogan Kibler
2929 Eskridge Road,
Unit N
Fairfax, Virginia 22031
Phone (703) 698-9687
Fax (703) 573-0428
Painting
POC: Geoffrey Gough

Skyline Contracting
PO Box 9047
Baltimore, Maryland 21222
Phone (410) 282-2344
Fax (410) 282-2345
Concrete and Sitework
POC: Thomas Giorgilli



Corporate Management Team

Lisa Johnson (President)

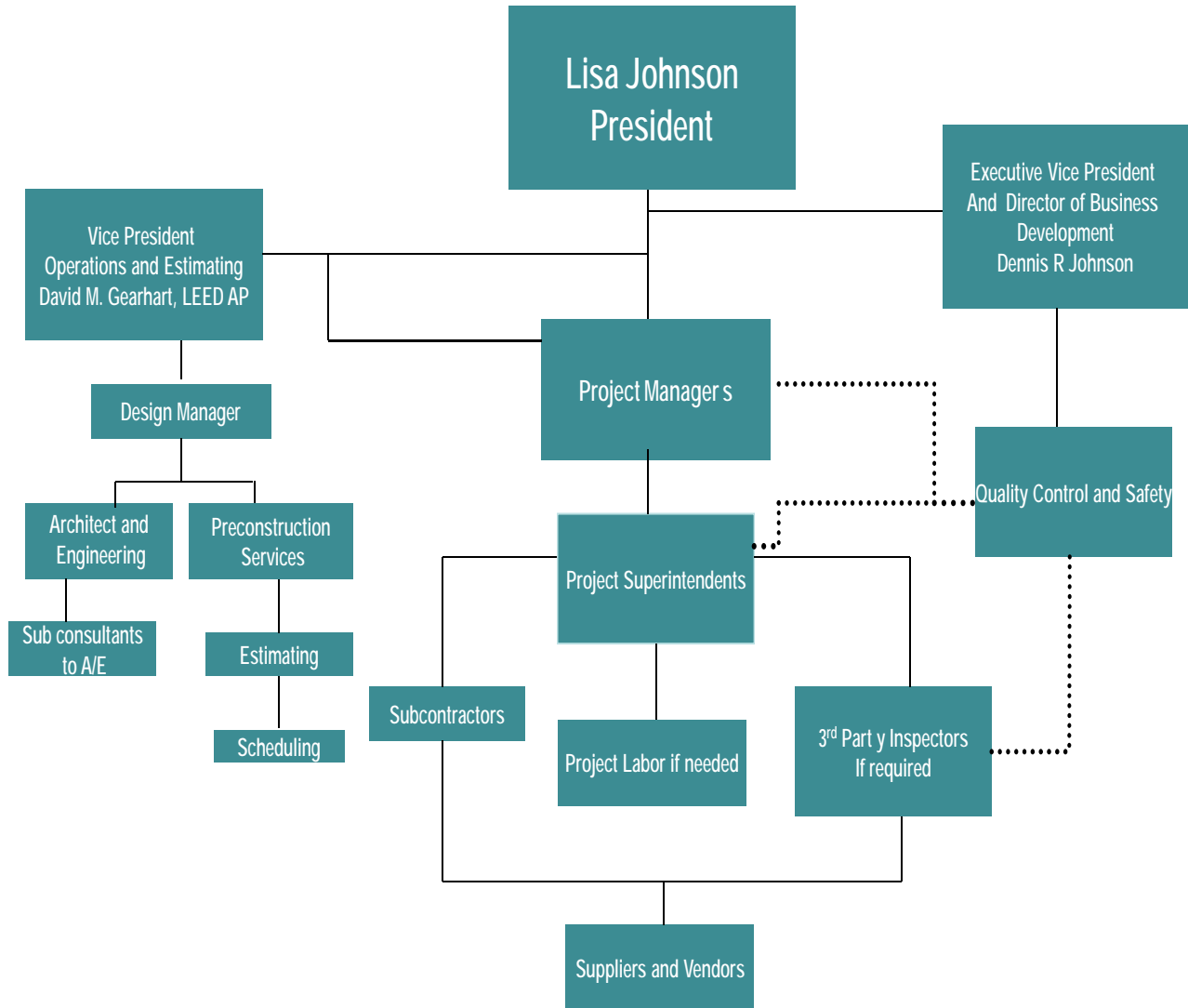
Lisa Johnson is President of ASI, and its affiliates. Mrs. Johnson co-founded ASI, in 1987 with her husband, Dennis. She approves all government and commercial projects. Mrs. Johnson is also responsible for all financial reports, invoicing, and client satisfaction initiatives. Mrs. Johnson also reviews and monitors plans for corporate budget spending, cost effectiveness and customer service.

Dennis Johnson (Executive Vice President)

Dennis Johnson is the Executive Vice President of ASI, and its affiliates. Mr. Johnson is responsible for implementing and monitoring all policies and procedures appropriate to the day-to-day operations of the company. Mr. Johnson also ensures that services are provided in accordance with contracts and applicable State and Federal regulations and standards. Mr. Johnson is also certified CQC under the Contractor Quality Control Program for the USACE.

Dave Gearhart, LEED AP (Vice President of Operations). Dave Gearhart joined ASI in 2008. He directs all facets of construction from design to implementation and completion. Mr. Gearhart has over 15 years experience in the commercial and heavy highway construction industries. In this position, Mr. Gearhart is responsible for overseeing all business aspects of construction activities, monitoring the project design and design approval process, reviewing completed bid packages and scope sheets for all projects, reviewing project construction schedules, visiting and inspecting all construction projects, providing oversight of construction scheduling and budget forecasts, and providing supervision and training to the construction team. Mr. Gearhart is a registered land disturber with the state of Virginia and also certified CQC under the Contractor Quality Control Program for the USACE. He has most recently become a LEED Accredited Professional.

Asil Services Organizational Chart for Construction Projects



ASIGeneral Contractors

Organization Chart



Leadership Philosophy

From years of experience in the construction industry, ASI has a fundamental leadership approach that is based on a commitment to excellence in craftsmanship, customer service. To enact this basic philosophy, ASI holds to the following key principles:

1. Quality workforce. Hiring, training, and retaining the best qualified, experienced and motivated personnel.
2. Top flight key leadership. Placement of highly competent senior managers at the project executive, project manager, and team leader level and provide them with the resources and authority for quick and efficient decision making.
3. Proper resourcing. Provide our project teams with the resources needed to operate on behalf of the customer at the highest level of efficiency and performance while maintaining a high level of quality and safety.
4. Strong subcontractors and suppliers. Support our projects by developing long term relationships with highly talented subcontractors and suppliers in our area of operations.
5. Listen. Hear our customers when they articulate their vision, needs, and culture as we define and build success.
6. Agility, flexibility and resiliency. Remembering our small company roots, we have retained the capacity of a small company to be fast on its feet while gaining the principle of mass to meet the need of larger projects as we grow.
7. Work smart. We practice an ethic of hard work, but leverage best business practices as we work smart up and down the organizational line to achieve success on behalf of our customers and stakeholders, and to do it safely.

Strategic Partners

ASI has always believed in building strong alliances with strategic partners. This enables us to gain a competitive advantage in the marketplace by providing other services or personnel on contract opportunities. As part of the Small Business Administration (SBA) 8(a) business development mentor-protégé program, Facchina Construction Company serves as our certified mentor. In sum, ASI is partnered with the following companies:

Facchina Construction Company, Inc.





FCC has a solid record of successful construction projects in the Washington Metro and Baltimore markets. **FCC serves as our SBA Certified Mentor. The mentor-protégé relationship is considered to be a team 8a status.**
