



Asil Services, Inc. Capability Statement

17873 FRALEY BLVD DUMFRIES VIRGINIA 22026

**General
Construction**

Design/Build

Mission Critical

**Specialty
Construction**

**Estimating and
Budgeting**



Believe

in Yourself and Your Team

Commit

to Your Beliefs

Execute

on Your Commitments

2011

**GENERAL
CONTRACTOR**

**HUBZONE
CERTIFIED**

**SBA CERTIFIED
8(A) NATIVE
AMERICAN**

**WOMAN OWNED
SMALL BUSINESS**



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DUNS No.: 783607377

CAGE code: 1CWS1

Introduction

Asil Services, INC., (ASI), is a full service general contractor and management services company. ASI is a SBA Certified 8(a) Native American Women Owned Small Business as well as HUBzone Certified. Established in 1987, ASI successfully negotiates, bids, wins and completes government and civilian sector construction and management projects. During its twenty four successful years of operation, ASI has consistently provided the best quality leadership; craftsmanship; and personnel from top to bottom within the organization to better serve customers.

Mission Statement

Build and maintain successful client relationships in the construction and professional leadership services industries with the integrity, creativity, ingenuity, and refined technical skills that form the core of our business.

Vision Statement

ASI combines years of successful experience and creative talent with the resources to reduce risk and approach each opportunity in the most simple, straightforward, affordable terms. We pride ourselves on providing solutions to the many needs of our industry.

Number of Employees

ASI retains 5 senior level upper management personnel, 4 management level field personnel and between 3-10 skilled tradesman at any given time.

Safety EMR

2010 - .94
2009 - .93
2008 - .93
2007 - .93
2006 - .93
2005 - .87



Services Provided

General Contracting

ASI's primary focus is the Government and Commercial construction markets. We are a full service General Contractor specializing in Design/Build new and renovation construction, traditional bid build construction, SCIF Builds and Decommissions and other specialty construction. We also provide estimating and budgeting services as well as project management and design consulting services.

Design Build Construction

ASI has successfully performed numerous design build projects for both renovation and new work in commercial and heavy highway markets. We work very closely with our team members, to include A/E's, subs, consultants and suppliers to provide a high level of quality and customer satisfaction on all of our projects.

Mission Critical and Specialty Projects

ASI is ready and able to provide complete construction and accreditation of mission critical and specialty facilities. Through our extensive pool of highly qualified Architects, Engineers, Subcontractors, consultants and suppliers, we offer turn key solutions for single source projects and programs.

Location and Facility

ASI currently maintains its corporate office and support facility in Dumfries, Virginia, which is 30 miles from the U.S. Capitol, 34 miles from Washington International Airport, and is located in the heart of the northern Virginia metroplex. From this key location ASI can readily serve clients in the entire Maryland, D.C., and Virginia region.



Markets

ASI targets three primary markets: federal, state, and local governments for all construction needs. As a service and client satisfaction oriented contractor our goal is to become the "go to" contractor for turn key construction solutions for every need.

Bonding Capacity

\$ 5,000,000.00 Plus single contract
\$ 10,000,000.00 Plus in Aggregate
Strategic Partnership and Joint Venture bonding capacities in excess of \$600 million in aggregate and \$200 million plus single contract

Selected Project References

George Mason University – Fairfax Campus

Contract Number: VA786A-C-0005

Lump Sum Contract Award

Project Award: \$485,999.00

Final Value \$501,665.00 (Due to Owner requested changes)

Target Completion Date: August 22, 2009 for Substantial Completion

Final Completion Date: September 2009

Scope: GMU Krasnow Institute Laboratory Tenant Fit out Phase 1

Contacts: Michael Herman

Phone: 703-993-2342 **Email:** rjherman1@gmu.edu

Status: Complete

Additional Information: Complete Tenant fit out of base building for Krasnow Institute Instructional Laboratory of approximately 7500 sf.



Department of Veterans Affairs Quantico National Cemetery

Contract Number: VA786A-C-0005

Lump Sum Contract Award

Project Award: \$2,497,972.17

Final Value \$2,594,485.17 (Due to Owner initiated changes)

Target Completion Date: 31 January 2007

Final Completion Date: 09 October 2006 (3.75 months ahead of schedule)

Scope: ASIL/FCC Joint Venture, LLC -Design / Build Irrigation System

Contacts: Lenora Stephens

Phone: 202-565-4229

Email: lenora.stephens@va.gov

Status: Complete (finished 4 months ahead of schedule)

Additional Information: Provide Detail Build plans over laid onto the RFP drawings based on the pipe sizes specified by the Veteran Administration. This project created 6" potable water and 12" irrigation mains for the Cemetery. Total pipe installation equaled approximately 16,000 lf. Alpha Corporation was the Teams Designer.

General Services Administration (GSA) – Daycare Space Recovery and Renovation

Contract Number: GS-11P-09-MA-C-0246

Lump Sum Contract Award

Project Award: \$250,402.00

Final Value \$250,402.00

Target Completion Date: August 13, 2009 for Substantial Completion

Final Completion Date: August 2009

Scope: Renovate Daycare Space into Office Space

Contacts: George Brookman

Phone: 202-260-1238 **Email:** george.brookman@gsa.gov

Status: Complete



US ARMY Fort Belvoir (under BOA)

W91QV1-08-G-0023, 2M16, 2M17, 2M20

Design Build - Lump Sum Fixed Price Contract

Project Size:. \$2,224,999.50

Final Value:. \$2,224,999.50

Target Completion Date: Scheduled for September 2009

Final Completion Date: September 2009

Scope: Design Build Equestrian Center to include new stables, riding arena and renovation of existing facilities.

Contacts: Carl Crump

Phone: 703-806-0035 **Email:** carl.e.crump@us.army.mil

Status: Complete

Additional Information: N/A

Department of the Interior/National Business Center

Acquisition Services Directorate

Contract Number: N10PC18387

Lump Sum Contract Award

Project Size: \$244,950.00

Final Value \$254,950.00 (Due to Owner requested Changes)

Target Completion Date: July 2010

Final Completion Date: September 2010

Contacts: Chiharu Bullock

Phone: (703) 964-3629 **Email:** chiharu.bullock@aqd.nbc.gov

Status: Complete

Additional Information: Provide all tools, equipment, materials and qualified labor for renovation of existing data room space into usable tenant office space.



Defense Logistics Agency, Defense Supply Center, Richmond, VA

Contract Number: SP4703-07-C-0013

Lump Sum Fixed Price Contract

Project Size: \$513,939.00

Final Value \$513,939.00

Target Completion Date: April 6, 2008

Final Completion Date: April 6, 2008

Scope: Tenant office renovation project providing flooring and carpeting for 100,000 SF space.

Contacts: Debbie Hodges

Phone: 804-279-4076

Email: Deborah.Hodges@dla.mil

Status: Complete

Additional Information: N/A

Department of Homeland Security, Federal Air Marshal Service

24-07-FAMDCA010

Lump Sum Fixed Price Contract

Project Size: \$ 169,325.00

Final Value: \$ 173,825.00 (Due to Owner Initiated Changes)

Target Completion Date: May 1 2008

Final Completion Date: May 1, 2008

Scope: Design build tenant alterations to include secure office space build out, ADA modifications to bath rooms, approx. 2,000 SF floor space.

Contacts: Robert F. Friel

Phone: 703-488-9011

Email: Robert.F.Friel@secureskies.net

Status: Complete

Additional Information: N/A



Drug Enforcement Agency

DJDEA-06-C-0039

Lump Sum Fixed Price Contract

Project Size: \$3,685,126.00

Final Value: \$3,986,515.00 (Due to Owner initiated Changes)

Target Completion Date: February 19, 2008

Final Completion Date: February 19, 2008

Scope: Approximately 60,000sf of Design Build complete tenant renovation and alterations for two entire floors, including secure facilities.

Contacts: Paula McMillan (202) 307-7810

Phone: 202-307-7851

Email: paula.mcmillan@usdoj.gov

Status: Complete

Additional Information: N/A

Department of the Interior/National Business Center

Acquisition Services Directorate

Contract Number: 0409CT21375

Lump Sum Contract Award

Project Size: \$1,219,473.50

Final Value \$1, 229,473.50 (Due to Owner requested Changes)

Target Completion Date: September 30, 2009

Final Completion Date: October 1, 2009

Contacts: Debbie Anderson

Phone: 703-964-3676 **Email:** deborah.anderson@aqd.nbc.gov

Status: Complete

Additional Information: Provide all tools, equipment, materials and qualified labor for the expansion of the NBC /ESC Enterprise Data Center in Herndon. This includes major mechanical, electrical and fire alarm upgrades as well as expansion to the FM200 pre action system. Access flooring and subfloor utilities are also a large part of this project.



Facchina Construction Company/ USACE Project

Lump Sum Fixed Price Contract

Project Size:. \$6,238,000.00

Final Value:. 6,725,000.00 (Due to Additional work requested by Owner)

Target Completion Date: February 19, 2008

Final Completion Date: February 19, 2008

Scope: Electrical Infrastructure and All associated incidentals for Aberdeen Proving Grounds Gate 715 Project

Contacts: John Kelble

Phone: (410)-760-3892

Email: jkelble@facchina.com

Status: Complete

Additional Information: N/A

Facchina Construction Company-(NAVFAC-MILCON Project)

Lump Sum Contract Award

Project Size: \$765,000.00

Final Value \$650,000.00 (Due to Value Engineering to reduce Owner Costs)

Target Completion Date: September 30, 2009

Final Completion Date: Complete

Scope: Install all Asphalt Paving, Permanent Fencing and Aircraft Gates as well as underground sub drainage systems for the Whiteside Greenside Project in Quantico, Virginia. This also including the entire seeding and sodding scope of work for the airfield project

Contacts: Steve Criste

Phone: (703) 495-8111

Email: scriste@facchina.com

Status: Complete

Additional Information: N/A



Corporate Management Team

Lisa Johnson (President)

Lisa Johnson is President of ASI, and its affiliates. Mrs. Johnson co-founded ASI, in 1987 with her husband, Dennis. She approves all government and commercial projects. Mrs. Johnson is also responsible for all financial reports, invoicing, and client satisfaction initiatives. Mrs. Johnson also reviews and monitors plans for corporate budget spending, cost effectiveness and customer service.

Dennis Johnson (Executive Vice President)

Dennis Johnson is the Executive Vice President of ASI, and its affiliates. Mr. Johnson is responsible for implementing and monitoring all policies and procedures appropriate to the day-to-day operations of the company. Mr. Johnson also ensures that services are provided in accordance with contracts and applicable State and Federal regulations and standards. Mr. Johnson is also certified CQC under the Contractor Quality Control Program for the USACE.

Dave Gearhart, LEED AP (Vice President of Operations)

Dave Gearhart joined ASI in 2008. He directs all facets of construction from design to implementation and completion. Mr. Gearhart has over 16 years experience in the commercial and heavy highway construction industries. In this position, Mr. Gearhart is responsible for overseeing all business aspects of construction activities, monitoring the project design and design approval process, reviewing completed bid packages and scope sheets for all projects, reviewing project construction schedules, visiting and inspecting all construction projects, providing oversight of construction scheduling and budget forecasts, and providing supervision and training to the construction team. Mr. Gearhart is a registered land disturber with the state of Virginia and also certified CQC under the Contractor Quality Control Program for the USACE. He has most recently become a LEED Accredited Professional.

Trade References:

(Trades Division 1-16, multiple references for each division, available upon request)

Truland Electrical Corporation
5701 General Washington Drive, Suite J
Alexandria, Virginia 22312
Phone (703) 642-5222
Fax (703) 813-1668
Electrical
POC: Jon Johnson

Firewatch Services
7205 Telegraph Square Drive
Lorton, Virginia 22079
Phone (703) 550-9400
Fax (703) 339-1530
Fire Suppression
POC: Cody Wood

Cogan Kibler
2929 Eskridge Road,
Unit N
Fairfax, Virginia 22031
Phone (703) 698-9687
Fax (703) 573-0428
Painting
POC: Geoffrey Gough

Jett Mechanical
5701 General Washington Drive
Suite F
Alexandria, Virginia 22312
HVAC, Mechanical and Plumbing
POC: Don Horton

Management Approach and Philosophy

The management plan consists of multiple layers of effective management from conception to completion to ensure the Owner receives complete time, cost and schedule management for the entire project.

The following organizational chart represents the management structure for design build projects ranging from approximately 2-10 million dollars. It can easily be enhanced for larger projects as the need arises.

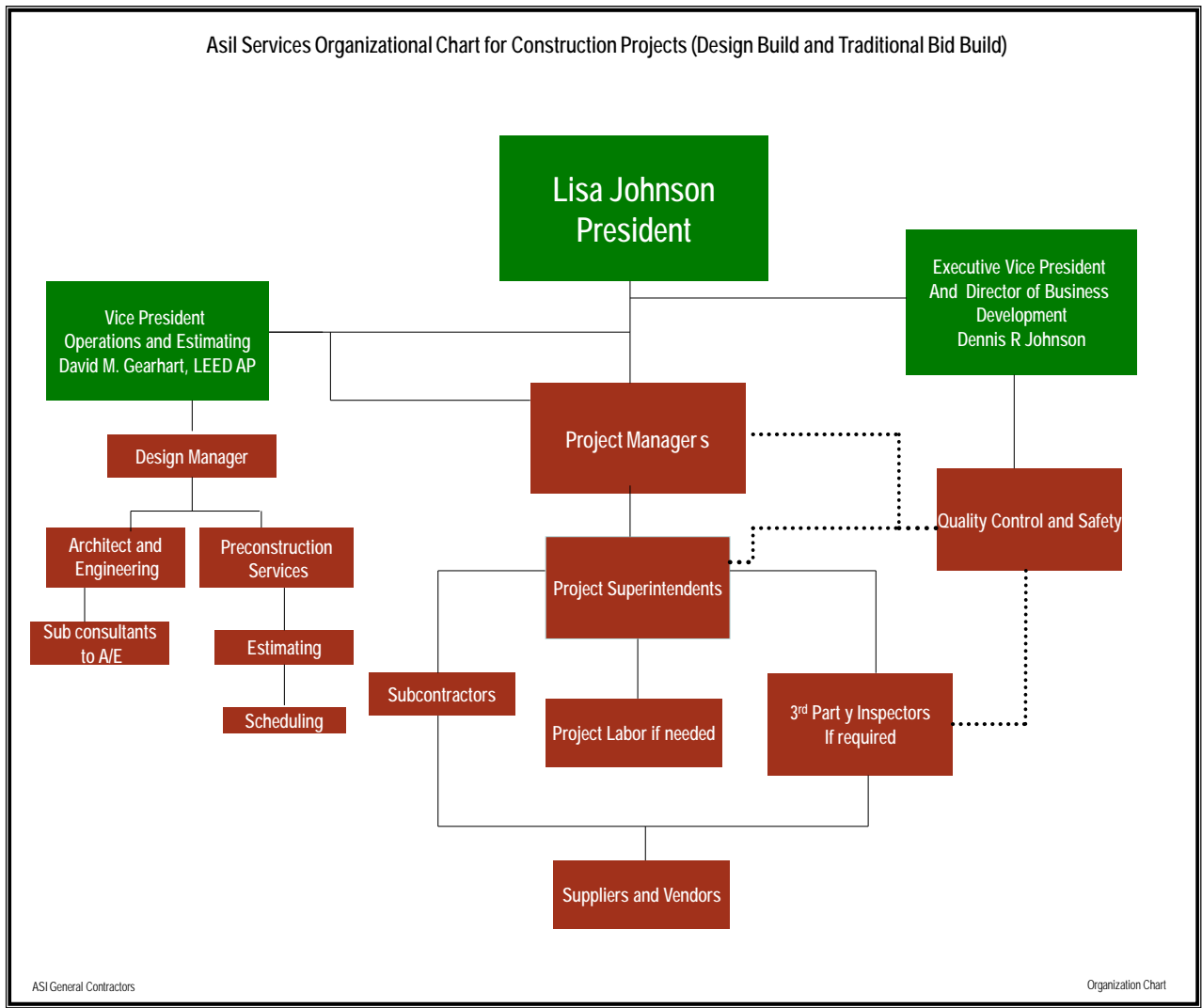
The narrative following the organizational chart will describe the management structure proposed, the procedures used for selection of subcontractors and design firms (for design build projects) as well as procedures used for the selection of superintendents, project managers, quality control personnel and other key personnel for individual projects.

From years of experience in the construction industry, ASI has a fundamental leadership approach that is based on a commitment to excellence in craftsmanship, customer service. To enact this basic philosophy, ASI holds to the following key principles:

1. Quality workforce. Hiring, training, and retaining the best qualified, experienced and motivated personnel.
2. Top flight key leadership. Placement of highly competent senior managers at the project executive, project manager, and team leader level and provide them with the resources and authority for quick and efficient decision making.
3. Proper resourcing. Provide our project teams with the resources needed to operate on behalf of the customer at the highest level of efficiency and performance while maintaining a high level of quality and safety.
4. Strong subcontractors, suppliers, vendors and consultants. This helps support our projects by developing long term relationships with highly talented subcontractors and suppliers in our area of operations.
5. Listen. Hear our customers when they articulate their vision, needs, and culture as we define and build success.
6. Agility, flexibility and resiliency. Remembering our small company roots, we have retained the capacity of a small company to be fast on its feet while gaining the principle of mass to meet the need of larger projects as we grow.
7. Work smart. We practice an ethic of hard and quality work, but leverage best business practices as we work smart up and down the organizational line to achieve success on behalf of our customers and stakeholders, and to do it safely.

Organizational Chart

Asil Services Organizational Chart for Construction Projects (Design Build and Traditional Bid Build)



ASI General Contractors

Organization Chart

Strategic Partners

ASI has always believed in building strong alliances with strategic partners. This enables us to gain a competitive advantage in the marketplace by providing other services or personnel on contract opportunities. As part of the Small Business Administration (SBA) 8(a) business development mentor-protégé program, Facchina Construction Company serves as our certified mentor. In sum, ASI is partnered with the following companies:

Facchina Construction Company, Inc.



FCC has a solid record of successful construction projects in the Washington Metro and Baltimore markets. **FCC serves as our SBA Certified Mentor. The mentor- protégé relationship is considered to be a team 8a status. The two companies have also formed a successful and 8a approved, status recognized, Joint Venture titled ASI/FCC JV II**
